

Profiles of the Month - March 2024

Top business and technology requests

Are you looking for **sales partners or suppliers abroad**? You are searching for **research and innovation partners**? **Browse now** through our selection of top current profiles of the month!

Romanian Manufacturer seeks Suppliers of Finishing Materials for Glass Processing

A Romanian company manufactures quality glass products using traditional methods (glassblowing) as well as upcycling methods. The company's product portfolio includes glasses, vases, and home-deco products. The SME seeks new European suppliers (manufacturers and distributors) of two materials for glass finishing: Silicon Carbide in various grain sizes and abrasive sheets in various widths.

 **Request more information: [BRRO20231221004](#)**

Danish Company trading with Pallets seeks Producers of Pallet Frames of recycled Plastic

To expand their product range, a Danish trading company is looking for manufacturers of pallet frames made of recycled plastic. The company represents and sells a range of plastic pallets as an alternative to standard wood pallets. The pallets are suitable for industries where there is strict hygiene condition, such as the food and pharmaceutical industries.


 **Request more information: [BRDK20240216015](#)**

French Company seeks a Partner equipped with robust Shredders to cut used Polyester, Nylon, or Aramid Boat Sails into Flakes for Valorisation / Recycling

A French SME develops and sells technical boat sails for ocean racing, mainly produced by the petrochemical industry. The SME is looking for a partner capable of shredding the boat sails using very robust shredders. The aim is to reincorporate the flakes and reuse them as a material to manufacture other products. The sails could also be cut into pieces and used to reinforce surfaces (panel armouring, vehicle armouring).

 **Request more information: [TRFR20231005007](#)**

Colombian Coffee Company is looking for Commercial Partners

The Colombian coffee-producing company prioritizes social and environmental responsibility, specializing in high-quality coffee production from vulnerable communities while ensuring fair compensation and full traceability in their production chain. They seek distributors and commercial partners to leverage existing distribution networks and expand market access.  **Request more information: [BOCO20240214026](#)**

Latvian Cooperative of Vegetable Production is looking for Potato and Beet Peeling Machine

A cooperative from Latvia is looking for a potato and beet peeling machine. The Machine should manage to peel at least 600 kg of products per hour, and it should have an embedded stone separator. The cooperative is looking for ready to use device from a European company.

 [Request more information: TRLV20230808003](#)

Ukrainian Manufacturer of Composite Reinforcement, GFRP Rebar, Mesh, Supports for Plants, Arcs for Greenhouses is looking for Partners

The Ukrainian enterprise specializes in producing high-quality composite materials including GFRP rebar, mesh, and supports for plants, utilizing advanced European equipment for increased energy efficiency and automation. Seeking partners such as wholesale construction bases, distribution companies, and agro-industrial firms, they aim to expand their market presence and establish cooperation agreements with companies with experience in similar trades and strong connections in the industry.

 [Request more information: BOUA20240219010](#)

Belgian SME is looking for Partners to valorise Recycled PVC Granules in new Products

The SME is a certified specialist in the processing & recycling of metal, electrical, electronic & computer waste. It provides collection, dismantling, crushing & recovery services. The company recycles plastic (PVC) waste from cables, but these granules have a high phthalate content, making them hazardous waste. Under REACH, their use is regulated but they can be recycled into new products provided they will be used outdoors. The SME is looking for partners to develop such solutions together.

 [Request more information: TRBE20231116005](#)

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